PDS - attachment H

APPLICATION PRICE CALCULATION SHEET

PDS for the sale of Shares in the unnamed thoroughbred **Bay Filly**, foaled **2018**, by **AIR FORCE BLUE (USA)** from **ANGORA** all-inclusive to **30 JUNE 2020**

The costs of establishing the Syndicate are set out in the following table (many of these costs are one-off expenditure items):

| | Total for Syndicate | Per Share (20) |
|---|------------------------|----------------|
| A. Initial Cost Price of Horse paid by Promoter – fall of the hammer | \$100,000 | \$5,000 |
| B. Promoter's margin 12.5% of fall of hammer price | \$12,500 | \$625 |
| C. Other acquisition costs | \$27,431 | \$1,371 |
| D. Syndicate establishment costs | \$19,255 | \$964 |
| E. Actual and budgeted Horse husbandry costs to 30 June 2020 | \$13,306 | \$665 |
| Sub-total | \$172,492 | \$8,625 |
| F. GST | \$17,249 | \$862 |
| G. Racing NSW Registration Fees (GST exempt): FOH Ownership Transfer \$55, Registration of Promotion \$250, Registration of Racing Syndicate \$250, Addition of a Racing Syndicate \$40, Transfer Promoter to Syndicate \$55, Registration of Horse Name \$110 | \$760 | \$38 |
| Total | \$190,500 | \$9,525 |
| Share Application Price – 1/20th [or 5%] Share | | \$9,525 |

Further breakdown of Items A, B, C and D:

| | | Total for Syndicate | Per Share (20) |
|--|---------|------------------------|-------------------|
| A. Initial Cost Price of Horse paid by Promoter | | \$100,000 | \$5,000 |
| B. Promoter's margin 12.5% | | \$12,500 | \$625 |
| C. Other acquisition costs | | | |
| Race series eligibility payments (7) | | | |
| Entry to Magic Millions Race series (once only) | \$4,500 | | |
| BOBS Entry Fee | \$900 | | |
| BOBS Extra Entry Fee | \$764 | | |
| Blue Diamond & Blue Sapphire 1st nomination | \$300 | | |
| Golden Slipper & Golden Rose 1st nomination | \$350 | \$6,814 | \$341 |
| o Insurance premiums (4) | | | |
| Mortality from fall of hammer to 1 November | | | |
| 2020 for total syndication value + | | | |
| Emergency Surgery / Colic + | | | |
| Disability impairment guarantee to date of issuing and allotment of Shares + | | | |
| Professional Indemnity cover = | | \$15,311 | \$765 |
| Acquisition costs | | 4.070 | 7.55 |
| Veterinary work at the sale complex by Dr Tim | \$1,895 | | |
| Roberts, including 145 physical inspections, | 7 1,010 | | |
| 107 X-rays and endoscopic evaluation, | | | |
| apportioned across all 10 yearlings purchased | | | |
| Sales expenses incurred in attending sale | \$1,778 | | |
| apportioned across all yearlings purchased for | | | |
| syndication | | | |
| Endoscopic evaluation post sale payable to | \$150 | | |
| Magic Millions | | | |
| Blood-testing post sale for Anabolic | \$500 | | |
| Androgenic Steroids | | | |
| Miscellaneous costs, including professional | \$983 | \$5,306 | \$265 |
| photographers, pedigree ratings software | | | |
| subscription fees, apportioned across all | | | |
| yearlings purchased for syndication | | | |
| D. Syndicate establishment costs | | | |
| Establishment and promotion | | | |

| Proportion of postage, printing, handling & | \$11,865 | | |
|--|----------|-----------|---------|
| stationary (\$128), communications by | | | |
| telephone, facsimile, email, SMS (\$360), | | | |
| marketing & promotion, banking, merchant | | | |
| service/eftpos fees, (\$825), IT service | | | |
| provider, ASIC Form 88 PDS in-use notice, | | | |
| advertising across TV, radio & websites, | | | |
| including Sky Channel, Racing.com, Sky | | | |
| Sports Radio, (\$9,900), Bloodstock.com, | | | |
| Facebook (\$457), Vet Report for PDS (\$195). | | | |
| ASIC Industry Funding Levy pro-rata (\$660) | \$660 | | |
| Accounting and legal | | | |
| Pro-rata of Auditor's fee (\$3,500), Chartered | \$6,700 | | |
| Accountants fee (\$1,200), Legal fees (\$2,000) | | | |
| Total | | \$19,225 | \$964 |
| E. Actual and budgeted Horse husbandry costs to | | | |
| 30 June 2020 | | | |
| From 8 January to 30 June 2020 | | | |
| Transport 12 January from sale complex to | \$680 | | |
| Oakridge Spelling Farm | | | |
| Agistment from date of arrival at Oakridge to | \$1,876 | | |
| 29 February inc Drought Levy | | | |
| Transport 1 March from Oakridge to | \$180 | | |
| educators to commence breaking-in process | | | |
| Education process over 6 weeks including | \$3,575 | | |
| stabling | | | |
| Transport 14 April from educators to Wild | \$210 | | |
| Oaks Pre-Training Stables | | | |
| Pre-Training 15 days orientation to stables | \$1,255 | | |
| Transport 30 April from Pre-Trainers to | \$150 | | |
| Oakridge Spelling Farm | | | |
| Miscellaneous additional costs including farrier | \$515 | | |
| feet trim and shoes, dentist, parasite drench | | | |
| Agistment from 1 May to 31 May | \$1,442 | | |
| Transport 1 June to Pre-Trainers | \$150 | | |
| Pre-Training from 1 June to 30 June \$80 pd | \$2,580 | | |
| Miscellaneous additional costs include farrier | \$693 | \$13,306 | \$665 |
| feet trim and shoes, dentist, parasite drench | 1 | + , | |
| Total | | \$172,492 | \$8,625 |
| | | + | , |